



BHARAT SANCHAR NIGAM LIMITED

CORPORATE OFFICE

(PERSONNEL - I SECTION)

4th Floor, Bharat Sanchar Bhawan, Janpath, New Delhi-110 001

No. 314-9/2014-Pers.I

dated 11-04-2016

To,

The CGMs
BSNL Telecom Circles (Territorial/Non-Territorial)

Subject: Large scale promotions in the grade of DGMs. - proper utilization for meeting shortages thereof

It gives me immense pleasure to invite your attention to the recent promotions to the grade of DGM undertaken by BSNL Corporate Office. A total of around 658 executives have been promoted in two rounds within March, 2016. While this creates a welcome opportunity for the executives waiting for their career progression which has lately been marred by legal wrangles, this also gives the Circle Heads a lot of freedom and space in utilizing the services of the promoted executives in order to achieve the targets fixed for the respective circles.

These promotions have been the result of the bold initiatives undertaken by the BSNL Management along with the support team in the Corporate Office. Also, the allocation of the DGMs has been made in the most judicious way possible, given the shortages in the grade. Accordingly, this effort needs to be suitably complemented by the most efficacious placement of these mid-level management executives, who provide valuable support to the organization in the SSAs as well as the Circle offices. This assumes significance because performance of the Circles will be assessed accordingly.

This enjoins a significant responsibility on all Circle Heads to post the DGMs allocated to respective Circles at suitable points prioritizing the SSAs in order to augment the performance and output of the Company.

[Sujata T. Ray]
Director [HR]

Copy to:

The Directors (CFA/CM/EB), BSNL Board